

Midwest Law Firm

The Case Study

Law Firm Unfazed by System Downtime Thanks to Quorum's One-Click Backup, Recovery and Continuity

Business Challenges:

Like death and taxes, the continuous turn of the wheels of justice is an inevitability. Indeed, the law waits for nothing—least of all system downtime. So the ability for a legal professional to have his files and documentation at his fingertips even after a storage, system or site failure is critical. Certainly, effectively serving his client—and proving his case in the courtroom—often lies in the strength (and availability) of this documentation.

Therein lay the issue a law firm in the Midwest faced with its erstwhile disaster recovery plan. “We were using disk and tape backups from Symantec for our virtual and physical machines,” said the firm’s director of IT. “But using this approach, recovery time would be well beyond 24 hours if critical systems failed. One hour of downtime—much less 24 or more—is simply not an option, especially when our firm’s attorneys require case files and other information housed on our system to be effective in the courtroom. In order to best serve the firm’s clients in the face of system downtime, we clearly needed a better solution.”

The Solution:

Quorum makes impression with one-click feature.

The IT director began looking into other methods of managing VMware and Veeam backups and replicas off-site, none of which stood out. After hooking up with reseller Transcend United Technologies, he was finally introduced to the Quorum solution. It immediately made an impression.

“The Quorum solution’s promise of one-click, instant recovery of data, applications and systems was what sealed the deal in my mind,” he said. Its automatic and on-demand testing was also a draw. “Previously, we tested our system monthly. Although we had a high degree of confidence in our tests, it certainly wasn’t as easy as it would be to simply fire up the Quorum solution,” he recalled.

“I feel confident that if we were to face any disaster, we could bounce back in minutes, thanks to the Quorum solution.”

The Impact:

Faster recovery of data, applications and servers; peace of mind among partners.

The IT director is resting a bit easier knowing that Quorum is now watching over the firm's four most critical servers and the applications running on them. Specifically, it's protecting the domain controller, Microsoft Exchange server, accounting server and document management server.

"I feel confident that if we were to face any disaster, we could bounce back in minutes, thanks to the Quorum solution," he said. "Less downtime and faster data recovery are two great benefits of having invested in Quorum. But most importantly, it ensures the firm's revenue, clients and reputation are safeguarded so we can continue to provide the best possible service."

Business Benefits of Quorum Solution

- One-click, instant recovery of data, applications and systems
- On-demand and automatic testing
- Simple, cost-effective solution

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