## Corner Brook The Case Study

City of Corner Brook—needed assurance that their email and applications would be immediately available should a server failure occur.

## **BUSINESS CHALLENGE:**

The City of Corner Brook was looking for a fault tolerant-like solution that would give its 100+ city employees the assurance that their email and business-critical applications would be immediately available should a server failure occur. The ability to restore critical applications within minutes of a failure is a key factor since the city is located in an area that is without the same access to equipment as major metropolitan cities.

## THE SOLUTION:

The City looked at several products, but most only provided partial solutions, such as backup or replication, and the all-inclusive solutions were too expensive or recovery times were too long. Fortunately, onQ from Quorum fit the City's requirements perfectly, since it not only integrates everything needed to achieve complete business continuity, but it also provides fast recovery times and is affordable.

## **BUSINESS BENEFITS:**

- Peace of mind: "onQ is a product I can trust. Plus, there's a knowledgeable support team behind it."
- Assurance that email and applications will be fully functioning within 10-15 minutes of a server, storage or system failure.
- Expandability—with 7-8 physical servers in operation today, the City can easily add more onQ-protected servers as infrastructure grows.

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